### **Business and Industrial Development Company (BIDCO)**

### **License Application Procedures**

(For FIS 1041)

The Commissioner of the Office of Financial and Insurance Services has determined that this application is available for public inspection or copying pursuant to the provisions of the Freedom of Information Act, PA 442 of 1976, as amended, MCL 15.231 et seq., and section 2109 of the Michigan Banking Code of 1999, as amended, MCL 487.12109. Accordingly, except as otherwise indicated in this application, the contents of the application shall be disclosed to any person who properly requests an opportunity for inspection, examination, or copying.

- The application must be submitted to the Office of Financial and Insurance Services (OFIS) either on the attached forms or in a format and presentation consistent with the application itself.
- 2. The application must be filed with original signature(s).
- Include a copy of the BIDCO's formal business plan with the application. The Commissioner
  has determined that the business plan is <u>confidential</u> and will not be subject to public
  disclosure.
- 4. OFIS shall refuse to accept an incomplete application. Complete responses to all applicable questions will expedite processing.
- 5. OFIS may contact any directors, officers, managers, or controlling persons of the applicant individually or collectively, for information regarding this application.
- 6. A certified copy of the Board of Directors Resolution must be filed with this application. The resolution should: 1) Authorize submission of the application to the Commissioner on behalf of the corporation/company, and 2) Authorize payment of all fees charged by OFIS in processing this application and performing such investigations as required by this application. A sample board resolution is enclosed.
- 7. Applicant may provide additional information in support of the application as deemed appropriate. However, any such unsolicited information will be accepted for filing with the understanding that it will be made part of the public record.
- 8. Each proposed director, officer, manager, and controlling person shall complete the Biographical Information (pages 2-2c), Background Information form (FIS 1016) and a personal financial statement with original signature and return it to OFIS. Information provided on the Background Information form and personal financial statement shall **not** be available for public dissemination.
- 9. Schedules or inserts may be attached to this application, especially when the space provided is insufficient to answer the question. Attached schedules or inserts are a part of the application and should be on paper the same size as this page.

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- 10. Applications filed with the Commissioner may be amended in writing. Each amendment must clearly state the specific section, page, and item(s) being amended. Substantive amendments will be formally acknowledged in writing by OFIS.
- 11. Provide a copy of applicant's articles of incorporation/organization.
- 12. If the company operates under an assumed name status, the application must be accompanied by a certificate executed by the Bureau of Commercial Services, Corporation Division indicating compliance with the provisions of section 217 of Act No. 284, Public Acts of 1972, as amended.
- 13. Applicant may apply for preliminary approval as provided for under section 305(1) of the Michigan BIDCO Act. Such approval may be granted only to those applicants lacking a complete roster of directors, officers, and managers and/or those that have not identified and received commitments for the initial capitalization of the BIDCO. Final approval will be subject to identification of all directors, officers, and managers, completion of OFIS background investigation for each, submission of full documentation of all financing commitments, and OFIS review of all subsequent changes to the applicant's business plan and financial projections.
- 14. Questions pertaining to the completion of this application may be directed to OFIS at (517) 241-9981.
- 15. A completed application and the application fee of \$3,500 made payable to the "State of Michigan" should be mailed to:

OFFICE OF FINANCIAL AND INSURANCE SERVICES ATTENTION: ENTERPRISE MONITORING DIVISION P.O. BOX 30224 LANSING, MICHIGAN 48909-7724

## **Statutory Criteria: BIDCO**

(Source: Michigan BIDCO Act of 1986, as amended) MCL 487.1101 et seq.

| BIDCO<br>SECTION # | LEGAL<br>CITE<br>[MCL #] | DESCRIPTION   |
|--------------------|--------------------------|---|
| 209(1)             | 487.1209                 | <u>Fee</u> (\$3,500)  |
| 401                | 487.1401                 | Company Name The company name shall include the word BIDCO  |
| 301                | 487.1301                 | Applicant  A. A Michigan corporation (profit or nonprofit) or limited liability company   |
| 315                | 487.1315                 | B. A Michigan corporation or LLC licensed under any law of the U.S.   |
| 403                | 487.1403                 | C. Directors: minimum of seven (7)  |
| 305                | 487.1305                 | <ul> <li>D. Directors: at least three (3) must be identified at the time of filing of<br/>the application</li> </ul>  |
|                    |                          | Application   |
| 203                | 487.1203                 | A. On forms prescribed by the Commissioner  |
| 303(1)             | 487.1303                 | B. Business plan required   |
| . ,                |                          | C. Preliminary Approval:  |
| 303(1)(a)          | 487.1303                 | <ol> <li>Net worth requirement (minimum \$1 million to \$10 million);</li> </ol>  |
| 303(2)             | 487.1303                 | \$500,000 in certain circumstances  |
| 303(1)(b)          | 487.1303                 | <ol><li>Directors, officers, and controlling person(s) are of good<br/>character and sound financial standing</li></ol>   |
| 303(1)(c)          | 487.1303                 | 3. Applicant will comply with the Michigan BIDCO Act  |
| 303(1)(d)          | 487.1303                 | 4. There is a likelihood that the BIDCO will be a viable, ongoing   |
|                    |                          | entity able to satisfy the basic objectives of its business plan  |
|                    |                          | D. Final Approval Conditioned Upon:   |
| 305                | 487.1305                 | <ol> <li>Review of completed fund-raising</li> <li>Review of completed roster of officers and directors (minimum number of directors is 7)</li> <li>Updated balance sheet</li> <li>Other information considered relevant by the Commissioner</li> </ol> |
|                    |                          | ·   |

# **Application for License as a Business and Industrial Development Company** (BIDCO)

| Name of BIDCO, Include DBA name(s), if applicable  |                                 | Date of Application         |
|--|---------------------------------|-----------------------------|
| Street Address   |                                 |                             |
| Street Address   |                                 |                             |
| City, Village, or Township   | State                           | Zip Code                    |
|  | Michigan                        |                             |
| County   | Telephone Number                | Facsimile Number            |
|  | ( )                             | ( )                         |
| Date of Incorporation/Organization   | Michigan Corporation, LLC, or N | onprofit Corporation Number |
| Name of Michigan Resident Agent*   | Address of Michigan Resident A  | gent                        |
| Name of state(s) other than Michigan where the applicant or its affiliates plan to co  | nduct business activities       |                             |
| * The resident agent and address shown above mu<br>Commercial Services, Corporation Division.  Designated representative responsible for responding to |                                 |                             |
| Name and Title   | Telephone Number                | Facsimile Number            |
|  |                                 |                             |
| Street Address   |                                 |                             |
| City, Village, or Township   | State                           | Zip Code                    |
| The information supplied in this application is correct to of person(s) authorized to submit this application.   | the best of applicant's         | knowledge. Signature        |
| Signature  | Date                            |                             |
| Signature  | Date                            |                             |

# Biographical Information Concerning Proposed Directors, Officers, Managers, and Controlling Persons of the BIDCO

| Name  | Principal Occupation                   |
|---|--|
| Name  | Principal Occupation                   |
|   |  |
|   |  |
| Residence Address (City/State/Zip Code)   | Business Address (City/State/Zip Code) |
|   |  |
|   |  |
| Length of Residence in Community  | U.S. Citizen?                          |
|   |  |
|   | │ □ Yes □ No                           |
| Office to be Held   | Proposed Annual Salary                 |
|   |  |
|   |  |
| List principal civic, professional, or other business organizations in which yo | l<br>ou have membershin                |
| List principal civic, professional, or carer business organizations in which ye | od nave memberenip                     |
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## **Biographical Information (Continued)**

Employment Record - Include current and past employment during the previous 10 years.

| Date From | Date To | Name and Location of Business | Type of Business | Position Held |
|-----------|---------|-------------------------------|------------------|---------------|
|           |         |                               |                  |               |
|           |         |                               |                  |               |
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|           |         |                               |                  |               |

Business Affiliations - List all firms, companies, corporations, or other business organizations of which you are at present a director, officer, manager, employee, partner, or owner (Attach and insert page if more space is required).

| Date From | Date To | Name and Location of Business | Type of Business | Position Held |
|-----------|---------|-------------------------------|------------------|---------------|
|           |         |                               |                  |               |
|           |         |                               |                  |               |
|           |         |                               |                  |               |
|           |         |                               |                  |               |
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|           |         |                               |                  |               |

BIDCO Experience - Describe any prior associations or positions you have held as a director, officer, manager, controlling person, or owner of a BIDCO or similar organization.

| Date From | Date To | Name and Location of Business | Type of Business | Position Held |
|-----------|---------|-------------------------------|------------------|---------------|
|           |         |                               |                  |               |
|           |         |                               |                  |               |
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# **Biographical Information (Continued)**

| mana<br>adequ | ger, and controlling person is competent to perform his or her functionate to manage the business of the applicant as a BIDCO. Describe y you to work in the BIDCO area. Attach additional pages as neces   | ions and are collective below the experien                           | ,<br>ely              |
|---------------|---|--|-----------------------|
|               | Information: If you answer yes to any of the following questions, ince, date, court jurisdiction, location, and disposition of the matter on  |  | he                    |
| 1.            | Have you ever been adjudged as bankrupt or had to work out a com  | npromise with your cr  | reditors?             |
| 2.            | Are you involved as defendant or plaintiff in any civil litigation, admi or arbitration?  | nistrative agency pro<br>☐ Yes                                       | ceeding,              |
| 3.            | Have you ever been indicted, convicted of, or entered a plea of no involving dishonesty, fraud, or breach of trust?   | contest to any crimina  Yes  | al matter             |
| 4.            | Have you been subject to any administrative proceedings, discipadverse actions (including suspension, removal, or prohibition on occupation or professional license you hold or have held, including or enterprise with which you have been associated as a partner shareholder (an individual owning 10% or more of the outstanding versions). | service) with respect<br>those involving any ler, officer, director, | ct to any<br>ousiness |
| 5.            | Has any business or enterprise with which you are or were assodirector, or major shareholder (an individual owning 10% or mostock) been the subject of an indictment, conviction, or plea of matter involving dishonesty, fraud, or breach of trust?  | re of the outstandin   | g voting              |

Percentage Ownership

# **Biographical Information (Continued)**

Ownership of this BIDCO currently owned or subscribed for:

| Method of Payment  |
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|  |
| If a loan has been/will be made to purchase this stock, provide name of lender, date of loan, interest rate, amount of loan, security for loan, and loan repayment |
| terms  |
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| CERTIFICATION  |
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| I hereby certify that the foregoing information is true and correct to the best of my knowledge and belief   |
| and that said information is submitted voluntarily by me. I understand that omissions or inaccuracies  |
| may result in denial of the application.   |
| may result in definal of the application.  |
| Signature  |
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Total Cost

### Management

List the names of all directors, officers, managers, and controlling persons of the firm. "Officer" means chief executive and/or operating officer, president, executive or senior vice president, secretary, and treasurer. "Manager" means a person designated by the members of a Michigan limited liability company to manage the company as provided in its articles of organization or operating agreement. "Controlling person" means a person who, directly or indirectly, has the power to vote or direct the voting of 20% or more of the total ownership vote. If more space is required, please attach additional sheets as necessary.

| Name | Business Address (Street, City, State, Zip Code) | Proposed Position |
|------|--|-------------------|
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|                         |                                      |   |   |        |                    |     |                     |

| STATEMENT OF PURPOSE  |
|---|
| In narrative form, describe the corporate purpose and/or mission of the proposed BIDCO. Detail whether the BIDCO will operate as a corporation, non-profit corporation, or a limited liability company, and include a description of the BIDCO's organization structure. Attach a copy of the BIDCO's articles of incorporation/organization. |
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| MARKET AREA   |
| Describe the market area(s) for the proposed BIDCO, and list the non-depository competitors within each market area.  |
| Cach market area.   |
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| JUSTIFICATION FOR PRELIMINARY APPROVAL  |
| Please describe why preliminary approval is requested.  |
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#### **Business Plan**

#### **DESCRIPTION OF BUSINESS**

Provide a general description of the proposed business activities of the applicant. At a minimum, include the types of lending and financing to be provided; indicate whether the BIDCO will provide financing assistance, management assistance, or both; whether the BIDCO will operate as a profit or nonprofit company; and indicate how the BIDCO plans to generate business. Provide copies of any written business procedures which have been established governing accounting procedures, loan and investment applications, and the approval process.

#### **FINANCIAL DATA**

Provide a minimum of three years of financial projections supported by the following financial documents:

- 1. Balance Sheet
- Income Statement
- 3. Cash Flow Analysis
- 4. Annual Detailed Operating Budgets
- 5. A narrative description of ongoing sources and applications of cash
- 6. Break-even Analysis
- 7. Historical Records of Company Activity (if applicable)

If desired, longer-term projections may be provided to more fully illustrate the effect of equity or debt/equity investments which may not realize returns until several years into the future.

A narrative summary should be provided reviewing key assumptions on which the projections are based. Identify or provide any documents or studies in support of these assumptions.

#### **NET WORTH STRUCTURE**

Provide a complete description of the capital structure of the proposed BIDCO. Include full identification of all sources of capital. Provide documentation of any commitments to finance. If preliminary approval is being requested subject to additional commitments to finance, describe the specific plans to raise the additional funds. Include a copy of any private placement memoranda or public funds prospectus used in connection with a securities offering.

### **Sample Board of Directors Resolution**

At a meeting of the Board of Directors of [<u>insert company name</u>], duly called and held on [<u>insert month, day, year</u>], the following resolution was offered, seconded, and adopted:

"Be it resolved, that the [insert title of company officer(s) authorized to submit the application, e.g., the President, Senior Vice President, etc.] of the company is/are hereby authorized, empowered, and directed to make application to the Commissioner of the Office of Financial and Insurance Services to apply for a license as a Business and Industrial Development Company (BIDCO), on behalf of said company pursuant to the provisions of Act No. 89 of the Public Acts of 1986, as amended."

"Resolved further, that all application fees charged by the Office of Financial and Insurance Services in processing this application will be paid by this company to the State of Michigan in accordance with applicable provisions of law."

| I hereby certify that the foregoing is a tru | ie and correct copy of | f a resolution passed | by a majority of the |
|--|------------------------|-----------------------|----------------------|
| Board of Directors of this company on th     | e date specified.      |                       |                      |

| Name and Title (Type or Print) | Signature and Date |
|--------------------------------|--------------------|

THIS SAMPLE DOES NOT NEED TO BE RETURNED